



SECURITY FINANCIAL SERVICES
BUSINESS NOTE WORKSHEET

Please complete all fields and fax back to Byron Rouda at (415) 433-3588

Seller's Name Jack Adams
Address 31 1st Street, Anytown, ST, 99999

How did Note Seller hear of you?
Via ad in magazine

Phone (000) 555-0000 Fax (000) 555-0000

BUSINESS INFORMATION

Exact Name of Business Sam's Market
Type of Business Convenience Store
Asset Value Breakdown: Equipment \$ Inventory \$ Goodwill \$
Is operation a Franchise? No
Street Address 61 100th St City Anywhere State ST Zip 99999
How long in business at this location? 4 years
Business Location is (check one) Owned by Payor X Leased by Payor and expires 5 years
Terms of any lease renewal option(s) Two 3 year options
Is Payor is a corporation? No Is the Note personally guaranteed? Yes

HISTORICAL INFORMATION

Date of Sale 11/01/02
Selling Price 225,000
Down Payment 78,000
1st Lien 147,000
2nd Lien none

DESCRIPTION OF BUSINESS LOCATION & AREA

Convenience store in strip shopping mall center in downtown
Anywhere, Arizona

PAYOR INFORMATION

(Employment information, Payment Record, Payor SSN)
680 FICO - plus five years experience managing a convenience store

NOTE INFORMATION

Date of Note 11/01/02
Amount 147,000
Term of Months 60
Payment Amt 2,910.78
Balloon Amt none
Balloon Date none
Interest Rate 7.0 %
Due Date 1st Pmt 12/01/02
# of Pmts Paid 5
# of Pmts Left 55
Next Pmt Due 6/01/03
Balance 134,499.26

MOTIVATION FOR NOTE

(Why, How Much, When, etc.)
Seller buying another business in nearby state.
Needs cash for down payment and working capital

BROKER INFORMATION

Name Jerry Mason
Company Broker & Co.
Email jerry@ilovebusinessnotes.com
Phone (000) 555-1234
Fax (000) 55-4321
Comments

QUOTE TO SELLER (for SFS use only)

Buy Total Note
Buy Pmts
Buy Pmts
Date Quote Given
Closing Costs Pd by

Seller very motivated

\*Please note: Upon Seller's acceptance of quote, we will fax a checklist of documents needed for our due diligence

